



## LISTING BROKER'S OFFER OF COOPERATIVE COMPENSATION

(This form shall not be uploaded to the Multiple Listing Service)

Seller(s): Gail Jones, PR

Listing Broker: Joan Ryder & Associates Real Estate, Inc.

Property Address: 910 Chesney Lane, Bel Air, MD 21014

This agreement serves as confirmation of the cooperative compensation offered by Listing Broker to Buyer Brokers or Subagents in relation to the sale of the property noted above. The Listing Broker shall pay the cooperative compensation to a Buyer Broker or Subagent who completes performance specified herein. Seller acknowledges that the offer of cooperative compensation is fully negotiable and not fixed by law or established by any membership organization with which Listing Broker is affiliated. In this agreement, "Seller" includes "Landlord"; "Buyer" includes "Tenant"; and "Contract of Sale" includes "Lease."

1. In the event of a sale or exchange of the above property is made to a buyer produced or assisted by a Buyer Broker or Subagent, Seller has authorized Listing Broker to pay cooperative compensation to the Buyer Broker or Subagent.

2. Listing Broker shall pay cooperative compensation to the Buyer Broker in the amount of \$ \_\_\_\_\_ or 2.500 % of the purchase price.

3. Listing Broker shall pay cooperative compensation to the Subagent in the amount of \$ \_\_\_\_\_ or 2.500 % of the purchase price.

4. The source of compensation does not affect the agency relationships between a buyer and Seller and their respective real estate brokers.

5. Nothing herein shall make a Buyer's Broker or Subagent a party to the Contract of Sale. Buyer's Broker or Subagent shall be an intended third-party beneficiary of the right to be paid compensation from the Listing Broker herein.

6. The cooperative compensation earned by Buyer Broker or Subagent shall be paid at settlement from the proceeds of the transaction.

7. In the event of a conflict relating to cooperative compensation between a Contract of Sale and this Offer of Cooperative Compensation, this Offer of Cooperative Compensation shall control.

Buyer Broker (Company Name)

Buyer Broker/Authorized Representative Signature      Date

Buyer Signature      Date

Buyer Signature      Date

Subagent (Company Name)

Subagent's Broker/Authorized Representative Signature      Date

Joan Ryder & Assoc. RE Inc

Listing Broker (Company Name)

DocuSigned by:

Joan Ryder

1/22/2026

Listing Broker/Authorized Representative Signature      Date

Signed by:

Gail Jones

1/22/2026

Seller Signature      Date

Gail Jones, PR

Seller Signature      Date



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